

#### OCTOBER 4, 2018: NY GAMES CONFERENCE

#### **DIGITAL MUSIC FORUM**

8:30am – 9:30am 1 hour	NY GAMES CONFERENCE REGISTRATION Main Lobby	DIGITAL MUSIC FORUM REGISTRATION Main Lobby
9:30am – 9:35am 10 min	NY GAMES CONFERENCE WELCOME & INTRODUCTORY REMARKS Safra Hall  SPEAKER Ned Sherman, Counsel/Director, Manatt Digital; Founder, Digital Media Wire	DIGITAL MUSIC FORUM WELCOME & INTRODUCTORY REMARKS Events Hall SPEAKERS Tinzar Sherman, CEO & Co-Founder, Digital Media Wire
9:35am – 10:00am 25 min	OPENING PRESENTATIONS:  Three visionary presenters give their perspectives on the future of the games business followed by Q/A (8-minute presentation TED-Talk style).  The Future of Gaming and Robotics Presenter: Nader Hamda, CEO, Ozobot  The State of Interactive Entertainment in 2018 Presenter: Joost van Dreunen, CEO & Co-Founder, SuperData Research  How Blockchain is Changing Business Models Presenter: William Quigley, CEO, Clearstone Ventures, OPSkins, and WAX	OPENING PRESENTATIONS:  Three visionary presenters give their perspectives on the future of the music business followed by Q/A (8-minute presentation TED-Talk style).  Presenter: Jeff Bronikowski, SVP, Business Development, Head of Innovation & Emerging Tech, Warner Music Group  Music has always been at the center of innovation in content consumption. From ringtones, to downloads, to music videos being the first online video category to generate billions of views, to subscription streaming and Hologram concerts, music is the OG of content Innovation. And despite mass fragmentation of most other forms of media, it remains incredibly powerful and culturally relevant.  Presenter: Russ Crupnick, Managing Partner, MusicWatch  Do You Remember Rock n Roll Radio? In a world obsessed with music streaming and podcasts does broadcast radio get enough respect? Radio remains one of the most important modes of music consumption. Radio trumpets how it serves local audiences and advertisers, offers engaging personalities and drives music discovery. Is anyone listening? We'll take a quick tour through a few key metrics for radio, see how radio stacks up against music streaming options and explore what radio needs to say to stay competitive with pure

10:00am -10:35am 35 min	VIEW FROM THE TOP: THE FUTURE OF THE DIGITAL GAMES MARKET  Industry leaders discuss the future of the games industry as the business continues its transition towards a multi-platform future. What does it take to make a successful game these days across platforms? What emerging platforms will be the most important in the years to come? How do you acquire and retain users and make money in this increasingly complicated gaming universe?  PANELISTS Jon Radoff, CEO and Founder, Disruptor Beam Julian Walshaw-Vaughan, VP of Engineering, Developer, Roblox Tim Fields, CEO, Kabam Moderator: Eric Goldberg, Managing Director, Crossover Technologies	VIEW FROM THE TOP: THE FUTURE OF THE MUSIC BUSINESS  The overture to the Digital Music Forum. Hear from the people who are leading the charge, staying ahead of the curve, and forging new pathways to a greater music economy.  PANELISTS Jim Mahoney, GM, U.S., Merlin Marci Allen, President & Founder, MAC Presents Lori Feldman, EVP Strategic Marketing, Warner Bros. Records Moderator: Jason Lipshutz, Editorial Director, Billboard
10:35am -11:00am 25 min	FIRESIDE CHAT  Dr. Songyee Yoon, President, NCSOFT West  Interviewer: Mike Vorhaus, President, Magid Advisors	
11:00am – 11:30am 30 min	MORNING BREAK	MORNING BREAK

	Safra Hall	Classroom	<b>Events Hall</b>	Cafe
11:30am – 12:00pm 30 min	GOT GAME? STRATEGIES FOR GAMER CONTENT ACROSS THE VIDEO ECOSYSTEM  This panel will discuss the growth of game-related content on video platforms, the networks that provide the content, and the communities of gamers around the world that are tuning in great numbers to view gameplay videos, trailers, original series, live streams, and news. What are the opportunities — both for marketing and monetization — to connect with the gamer generation through video content?  PANELISTS Curt Marvis, CEO & Co-Founder, QYOU Media J.R. McCabe, Chief Digital Officer, Poker Central, PokerGO and ESP Gaming Dan Murray, President, Skybound Interactive	BLOCKCHAIN GAMING REVOLUTION This panel will discuss how ICOs and blockchain disrupting the gaming and entertainment industries.  PANELISTS Wes Levitt, Head of Strategy, Theta William Quigley, CEO, WAX and OPSkins Stu Levy, Founder, TOKYOPOP, POP Comics, POP Crypto Moderator: Stephane Panyasiri, Advisor, Cachette Capital		

CREATIVITY RULES: MAKING SUCCESSFUL GAMES FOR MOBILE PLATFORMS  This panel will discuss how to make a successful game for iOS, Android and emerging mobile platforms. How important is creativity? What are the metrics that matter when judging product success?  PANELISTS Amir Lotan, Creative Director and Head of Production, FTX Games Tom Rassweller, VP of Content Reinvention, Arkadium Tiffany Zhong, Founder and CEO, Zebra Intelligence Moderator: Josh Brooks, SVP, Brand Strategy & Markeling, Jam City  PANELISTS Amkine Success?  PANELISTS Chris Donahue, Senior Director, Strategic Alliances, AMD Stylak, Executive Vice President of Business Development, Management Management Markeling, Jam City  All AND VOICE-ACTIVATION: CREATION TO CR	Amber Allen, CEO,  Double A  Moderator: Johanna Salazar-Cumming, Co-Founder & Chief Media Disrupter, Two Goats, Inc.			
	 MAKING SUCCESSFUL GAMES FOR MOBILE PLATFORMS  This panel will discuss how to make a successful game for iOS, Android and emerging mobile platforms. How important is creativity? What are the metrics that matter when judging product success?  PANELISTS Amir Lotan, Creative Director and Head of Production, FTX Games Tom Rassweiler, VP of Content Reinvention, Arkadium Tiffany Zhong, Founder and CEO, Zebra Intelligence Moderator: Josh Brooks, SVP, Brand Strategy &	AR/VR, Mixed Reality  This panel of leading game and entertainment executives and investors will discuss the future of VR and AR for the game and entertainment industries. What investments are being made by VCs? What are the major Hollywood studios and media companies doing in VR/AR? What's happening with mixed reality location based experiences? What does the future hold?  PANELISTS Chris Donahue, Senior Director, Strategic Alliances, AMD Stephanie Llamas, Head of XR, SuperData Research John Sutyak, Executive Vice President of Business Development, Digital Development Management Moderator: Brian Pass,	VOICE-ACTIVATION: CREATION TO CONSUMPTION  From Al developed songs to smart speakers and in-car dashboards, the evolution of Al and voice-powered systems are changing the way artists can create music to how consumers can access music. What is the effect these services and devices have on artists and the end user. How can labels and artists make sure they're on the right playlists to be called upon, and what does the future hold for for these platforms?  PANELISTS John Rosso, President, Market Development, Triton Digital Drew Silverstein, CEO, Amper Music Sean Gibbons, SVP Product & UX, SiriusXM Scott Ryan, VP, Music, Gracenote Kyle Smetanka, Senior Product Manager, Metadata, TiVo Moderator: Howie Singer, Special Technology Consultant, Universal	Investing in music has always come with a set of challenges, but with the upswing in global revenues, we've seen numerous mergers and catalogue acquisitions, IPOs, and startups. What are the services helping the artist and label royalty payouts? Where is the industry headed, what do you have to give up, and what type of ROI can be seen?  PANELISTS Hale Boggs, Chairman, Investment Committee, Manatt Venture Fund Nari Matsuura, Partner, Massarsky Consulting Jason Sklar, Managing Director, Shamrock Capital Advisors Andrew McInnes,Owner & CEO, TMWRK Moderator: Allen Bargfrede, Managing Partner, PDX Media

12:30pm - 1:45pm 1 hour 15 min	LUNCH BREAK VIP LUNCH (INVITE-ONLY)	LUNCH BREAK VIP LUNCH (INVITE-ONLY)
1:45pm – 2:15pm	GAMES & ENTERTAINMENT INDUSTRY DEAL-MAKERS ROUNDTABLE	MARKETING WITH VIDEO AND LIVE STREAMING, HOW THE SOCIALS HAVE EVOLVED
	This panel of leading game and entertainment executives will discuss the future of the game business as it continues to grow and reach new heights. What kind of deals are being done today? How is the business changing as more entertainment brands and talent are getting involved in the business? What does media	No longer is it a just posting an image. No longer is it a link to view. These days video has taken center stage in connecting with your audience. Whether you're an artist, venue, festival, service, or influencer, this is the new era of content creation and audience engagement. What type of investment is required, how can you generate revenue,

	consolidation mean for the business? What does the future hold?	and what can you do to stand out?
	PANELISTS Matthew Wang, Managing Director, Evercore Jon Goldman, Managing Partner, Skybound; Venture Partner, Greycroft Paul Martino, General Partner, Bullpen Capital Colin McCafferty, Managing Partner, McCafferty & Company LLC Moderator: Ned Sherman, Counsel/Director, Manatt Digital; Founder, Digital Media Wire	PANELISTS Grace James, Vice President, Marketing, Atlantic Records Jacob Pace, CEO, Flighthouse Brandon Martinez, Vice President, Live Nation Video Network, Live Nation Entertainment Ina Burke - Vice President, Original Content, iHeartMedia Moderator: Brian Anthony Hernandez, Senior Editor of Music & Culture, ONE37pm.com
2:20pm – 2:50pm 30 min	FIRESIDE CHAT Simon Sim, President, Netmarble US Interviewer: Annie Pei, Associate Producer, CNBC	FIRESIDE CHAT: Shahendra Ohneswere, SVP Content Development, Columbia Records Interviewer: Chris Denson, Founder, Crush Industries, Host, Innovation Crush

	NY GAMES CONFERENCE Events Hall	DIGITAL MUSIC FORUM Safra Hall	DIGITAL MUSIC FORUM Cafe
3:00pm – 3:30pm 30 min		DATA: WHAT DOES IT MEAN TO YOU?  Nearly every platform offers some sort of insights to your posts, videos, downloads, streams, et. al. With so much information to acquire, knowing what you're looking at, and how to interpret it can sometimes be overwhelming. How can you best breakdown the key data points to understand your audience and how something is performing?  PANELISTS Fabrice Sergent, Managing Partner, BandsinTown Jeff Ratner, Chief Media Officer, iCrossing Jon Bahr, VP, Creator Services, CD Baby Sheryl Allen, Director of Next Big Sound, Pandora Moderator: Joan Solsman, Senior Writer, Digital Media, CNET	STATE OF MUSIC STARTUPS  Picking up from the Investing in Music Discussion, you will learn more about the current market for Music Startups. What are the challenges, growth strategies to generate sustainable user-base, what are investors looking for, and types of exit strategies?  PANELISTS Mike Jbara, CEO, MQA Dick Wingate, Principal, DEV Advisors Damian Manning, Founder & CEO, Hifi John Funge, CEO and Co-Founder, The Music Fund Moderator: Wesley A'Harrah, Head of International Development and Marketing, Music Ally
3:30pm - 4:00pm 30 min	2018: The Year Brands Finally Noticed Game Advertising	THE NEW ERA FOR STREAMING SERVICES  Streaming services have	STARTUP PITCHES (Three 5-min pitches) PRESENTERS
	From new engaging ad formats and platforms and	been expanding their core operations to include more	Nate Casey, VP Business

even new types of games, brands are realizing the value of advertising in game environments. Driven by a desire to engage with consumer in more organic and native ways and, importantly, in brand safe environments, game advertising is taking off by leaps and bounds. Hear from IAB Game Committee leaders from Activision Blizzard Media. Electronic Arts, Unity, Zynga, and more discuss today's game advertising landscape and what we might expect in the years to come.

types of content. We now see music streaming services offering tickets, artists analytics, original video content and video services adding music. How are companies and labels leveraging these new formats to create more marketing opportunities and adding value for artists, services, and fans alike?

Development, **Digital ReLab** 

#### **PANELISTS**

Gabrielle Heyman, Head of Global Brand Partners, **Zynga** 

Zynga
Julie Shumaker, VP,
Business Development,
Unity Technologies
Jonathan Stringfield,
Global Head of Business
Marketing, Measurement,
and Insights, Activision
Blizzard
Vida Myslon, Sr. Director,
Brand Sales & Marketing,
Electronic Arts
Moderator: Susan Borst,
Vice President, Mobile,

Jeff Zuchowski, VP,
Industry Relations and
Artist Marketing, Pandora
Jordan Bromley, Partner, ,
Manatt, Phelps & Phillips
Tony van Veen, CEO, AVL
Digital Group / CD Baby /
Disc Makers
David O'Brien, CEO.

**PANELISTS** 

Moderator: Seth Schachner, Managing Director, **Strat Americas** 

Founder, Humbolt

4:00pm – 4:30pm 30 min

4:30pm – 5:00pm 30 min

#### AFTERNOON BREAK

IAB

## THE FUTURE OF ESPORTS: THE OPPORTUNITY FOR BRANDS, AGENCIES & MARKETERS

Providing a potent mix of real-life spectatorship and digital entertainment, today the worldwide phenomenon of competitive gaming counts over 200 million spectators annually and presents a unique, new avenue in the entertainment market. This panel will discuss best of brand activations of eSports teams, leagues, competitive gamers and streamers. What is the opportunity for brands, agencies and marketers?

#### **PANELISTS**

Matt Edelman, Chief Commercial Officer, Super League Gaming

Damon Lau, Head of Esports, United Talent Agency Ari Segal, President & COO, Immortals LLC and Los Angeles Valiant

Craig Levine, Global Chief Strategy Officer, **ESL** Moderator:

Harold Goldberg, Founder & Editor in Chief, New York Videogame Critics Circle

#### AFTERNOON BREAK

#### Panel Full

## BRANDING IN A DIGITAL WORLD: CONTENT & STORYTELLING

Cross-partnerships can help an artist or a brand reach a wider audience, but what is involved in the storytelling era. What unique ways are artists, labels, and brands working together to create a genuine engagement strategy. What works, and where is it going?

#### PANELISTS

Jeff Clyburn, Managing Director, **Mass Appeal Records** Matthew Yazge, VP, Head of Brand Partnerships,

#### Nielsen Entertainment

Raymond Roker, Head, AEG Studios, AGE, Global Partnerships, **AGE** 

Danielle James, Head of Fashion and Beauty
Partnerships, iONE Women's Division, Founder, Model

Moderator: Jesse Kirshbaum, CEO, Nue

5:00pm – 5:30pm 30 min	PANELISTS Dan Ackerman, Section Editor / Reviews - PCs & Laptops, CNET Sherri Smith, Staff Writer, Tom's Guide Kimari Rennis, Intern, New York Videogame Critics Circle Matt Gerardi, Former Games Editor, A.V. Club Moderator: Harold Goldberg, Founder & Editor in Chief, New York Videogame Critics Circle	BLOCKCHAIN & MUSIC: IT'S HERE, WHAT YOU NEED TO KNOW  Tokens, Blockchain, Cryptocurrencies, Ethereum are words that are becoming more mainstream in today's lexicon. Learn how new platforms are simplifying distribution and revenue generation and how companies and artists can best utilize these services.  PANELISTS Jesse Grushack, Co-founder, UJO Christoffer Wallin, Founder & CEO, Pindify Allen Bargfrede, Managing Partner, PDX Media Partner Matt Medved, Founder, Billboard Dance Moderator: Alexandra Bear, Associate, Sheppard Mullin	
5:30pm – 6:30pm 1 hour	NY GAMES CONFERENCE RECEPTION	DIGITAL MUSIC FORUM RECEPTION	
6:30pm – 8:30pm 2 hours	TribalScale Speaker Dinner Thalassa in Tribeca		



#### **OCTOBER 5, 2018: FUTURE OF TELEVISION**

#### **RIGHTS TECH SUMMIT**

8:30am – 9:30am 1 hour	FUTURE OF TELEVISION REGISTRATION Main Lobby	RIGHTS TECH REGISTRATION Main Lobby
9:30am – 9:40am 10 min	WELCOME & INTRODUCTORY REMARKS Safra Hall  SPEAKER Ned Sherman, Counsel/Director, Manatt Digital; Founder, Digital Media Wire	WELCOME & INTRODUCTORY REMARKS Events Hall  SPEAKER Paul Sweeting, CEO, Concurrent Media; Editor & Co-Chair, RightsTech
	OPENING PRESENTATIONS: THE FUTURE OF TELEVISION  PRESENTERS: Kirstine Stewart, President and CRO, TribalScale  What it Takes to Transform: Going Beyond Process and Practice and Looking at Culture  Organizations need to adapt to a market and media landscape that is complex and ever-changing; this requires continuous innovation, agility, and transformation. The agile way of thinking is easy enough for a given project or a single team, but to release digital products and experiences that keep pace with the media industry, organizations must keep the user in mind.  Leadership and whole cultures must evolve and adapt, humanistic development and design is the way. In this session, Kirstine Stewart, President and CRO of TribalScale, discusses the must-dos for successful transformation. Spoiler alert: it's much more than processes and practices, it's about humanistic mindsets and values.  Seth Geiger, President, SmithGeiger  The Battle for Screen Time: Key Trends in the Attention Economy Dr. Seth Geiger will explore the different ways media consumers are shifting their consumption patterns. These trends are accelerating with a concurrent explosion of screen time and an accompanying set of challenges for traditional and emerging media platforms.	OPENING PRESENTATIONS AND FIRESIDE CHAT: RIGHTSTECH SUMMIT  PRESENTERS Pete Mathias, Bertelsmann Entrepreneurs Program, Bertelsmann Vaughn Mckenzie-Landell, CEO & Co-Founder, JAAK  Pioneering Music Blockchain Pilot: Learnings & Application For The Wider IP Industries The complexities of copyright and IP management have the music industry in a stranglehold, affecting creators, rights holders, and those who license music – but blockchain offers a potential solution, a unified framework to collaborate on a single view of rights. London-based tech start-up JAAK is laying the foundation for an industry-wide solution with their blockchain-based rights network KORD, with the goal of providing a single global view of intellectual property information. With a successful pilot including key music industry players behind them, the potential gains are huge and extend beyond music into broader IP and content industries. JAAK CEO Vaughn McKenzie-Landell and Bertelsmann's Pete Mathias discuss the outcomes of the music pilot and the wider implications for the creative sector.

	Gabrielle Gibbs, Global Mark Manager, <b>Facebook</b>	ceting Communications		
10:20am -10:50am 35 min	VIEW FROM THE TOP: THE FUTURE OF TELEVISION  This panel of industry leaders will discuss how video content will be made, distributed, marketed, consumed and monetized in the future. What are the key factors contributing to the continued growth of revenue? What developments are expected in the value-chain for content monetization? What areas are poised for the greatest growth? What innovations and business models will fuel growth in the marketplace?  PANELISTS Jonathan Barzilay, Chief Operating Officer, PBS Dwayne Benefield, Vice President, Head of PlayStation Vue Kristen Finney, EVP, EMEA, Television Distribution, 20th Century Fox David Beck, EVP, Corporate Strategy and Operations, Turner Moderator: Todd Spangler, New York Digital Editor, Variety		VIEW FROM THE TOP: CRYPTO, CODE AND COPYRIGHTS: THE FUTURE OF MEDIA RIGHTS MANAGEMENT  Media and technology industry leaders offer a big-picture view of the current state of media rights management and licensing for rights owners and users, how technology is changing the way rights are cleared and paid for, and whether new technologies such as crypto and A.l.can make rights markets more efficient, scalable and transparent.  PANELISTS Jarrod Dicker, CEO, Po.et Lillian Ruiz, COO and Co-founder, Civil Media Company Deep Ghumman, Principal, Advisory Services, EY Jesse Grushak, Co-founder, Ujo Moderator: Christopher Kenneally, Director, Business Development, Copyright Clearance Center	
10:50am- 11:15am 30 min	Fireside Chat with Viacom and Philo  Tom Gorke, EVP, Head of Distribution & Business Development, Viacom Andrew McCollum, CEO, Philo Moderator: Joan Solsman, Senior Writer, Digital Media, CNET		PRESENTATION: Eve Sussin  Artist Spotlight: Eve Sussin  Eve Sussman is a Brooklyn-b video, and installation. Sussin 89 seconds Atomized, a re-in video artwork, 89 Seconds at 89 Seconds at Alcázar is a co video that imagines that space Diego Velazquez's painting Li shown at the 2004 Whitney B piece are in museums (MoMA collections. Sussman is now a proof to make a new work: 89 presenting it to the crypto con project on the blockchain in co	ased artist working in film, nan will present a preview of vention of her well-known Alcázar.  Intinuous seamlessly looping e and the characters in as Meninas. It was first iennial. All editions of the A, Whitney) or private appropriating her last artist a seconds Atomized, and nmunity via an interactive ollaboration with Snark.art.
11:15am – 11:45am 30 min	MORNING BREAK		MORNING BREAK	
	FUTURE OF TELEVISION Safra Hall	VR/AR Cafe	RIGHTS TECH I Events Hall	
11:45am – 12:15pm 30 min	THE MELTING POT OF OTT, CABLE, AND LINEAR TELEVISION  The lines between linear television and OTT	THE X[R] FACTOR: CREATING IMMERSIVE EXPERIENCES FOR TELEVISION This panel of leaders will	The Enumerated Manuscript: Unique IDs, Metadata and Registries  Machine-to-machine rights management requires	

services are blurred more than ever with digital services offering network/cable streams with DVR capabilities. Alternately, traditional linear services have their own apps and are buving into OTT services and content. What does this say about the viewing habits of today's consumers? Are broadcasters and distribution companies responding effectively? Where do advertisers fit in?

#### **PANELISTS**

Bernarda Duarte, Director, Content Acquisition, Roku Domenic DiMeglio, SVP of Distribution and Operations, Digital Media, CBS Interactive Jonathan Skogmo, Founder and CEO, Jukin Media Moderator: Colin Dixon, Chief Analyst & Founder, nScreenMedia

discuss the hardware and software, including sensory interfaces, applications, and infrastructures, that are enabling immersive content creation for virtual reality (VR), mixed reality (MR), augmented reality (AR), and cinematic reality (CR). How are these tools being used to generate new forms of reality by bringing digital objects into the physical world and bringing physical world objects into the digital world? The panel will focus on what is available in the market today. What are the available apps, content, devices, and headsets? What is the current state of consumer adoption?

#### **PANELISTS**

Holojam

Alexander Rea, Creative Technology Officer, **DDB** Russ Schafer, SVP & General Manager, Technology, **THX**Lee Simpson, Head of TV & Entertainment, **ustwo**Jared Goodman, AR/VR Commercialization Lead, **Google**Moderator: Michael Gold, CEO and Cofounder,

machine-readable rights data. A look at how different media industries are tackling the challenge of assigning standardized, machine-readable identifiers and metadata to creative works, how those data are registered and made available, and the relationship between private registries and public records.

#### PANELISTS:

& Director, Noctil
Daniel Doubrovkine, CTO,
Artsy.net
Michael Simon, President,
Rumblefish; CEO, Harry
Fox Agency LLC
Mario Pena, Product
Manager, Safe Creative L
Moderator: Maurice
Russell, CEO & Founder,
Media Rights
Management

Jacob Varghese, Founder

12:15pm – 12:45pm 30 min

# INVESTING IN VIDEO INNOVATION & TECHNOLOGIES

This panel of investors, who are actively investing in digital media companies, discusses the latest investment trends, valuations and recent deal flow with a focus on video innovation and technologies.

#### **PANELISTS**

Todd Klein, Partner,
Revolution
Rick Heitzmann, Founder
& Managing Director,
FirstMark Capital
Sophie Liao, Managing
Partner, Oyster Ventures
Sim Blaustein, Partner,
Bertelsmann Digital
Media Investments
Andy Weissman, Managing
Partner, USV

# INNOVATION IN MOBILE: WHAT DEVELOPMENTS WILL FUEL FUTURE GROWTH?

The mobile video market continues to grow at a record-breaking pace. This is panel will discuss what is required today to make a successful video content for IOS, android and emerging mobile platforms. How important is storytelling, creativity and innovation? What developments are expected to fuel future growth in the market?

#### **PANELISTS**

Peter Soldinger, Sr. Director of Strategy, Fullscreen Benoit Vatere, CEO & Co-Founder, Mammoth Media

#### One of a Kind: Engineering Digital Scarcity with Blockchain

Digital technology did away with scarcity, upending many media industry business models. But the economics of scarcity may be poised for a comeback thanks to blockchain. This panel will explore how artists, entrepreneurs and developers are leveraging blockchain technology to create new businesses around digital collectibles, limited editions and unique digital assets.

#### PANELISTS: Stu Levy, Founder, TOKYOPOP, POP Comics, POP Crypto Misha Libman, Co-Founder & Head of

#### Staking a Claim: Authorship, Attribution, and Authentication

From photographs and paintings, to musical work sand poetry, the value of many types of creative works lies in their attribution and provenance. But the lack of reliable records of ownership and authorship makes buying and selling them risky and leaves authors and creators uncredited and often unpaid. This panel will examine how entrepreneurs are leveraging blockchain and other technologies to create verified records of a work's origin and history.

#### PANELISTS:

Robert Norton, CEO & Co-Founder, **Verisart** Jackson Turner, Partner,

	Moderator: Mike Vorhaus, President, Magid Advisors	Shane Rahmani, Chief Business Officer, CH Media Preeya Vyas, Managing Partner, Digital, Saatchi & Saatchi New York Moderator: Gretchen Tibbeis, Former President & COO, LittleThings, Founder, GMT Consulting	Product, Snart.art Mark Willis, Co-Founder & Chief Design Officer, Texel Alex Bulkin, Co-Founder & Chief Alchemist, CoinFund Moderator: Paul Sweeting, CEO, Concurrent Media, Editor & Co-Chair, RightsTech	Soundchains Drew Waters, Vice President, VEVA Sound Jessica Sobhraj, CEO, Cosynd Moderator: D.K. Smith, CMO and Co-Founder, dxDigital.com
12:45pm - 2:00pm 1 hour 15 min	LUNCH BREAK VIP LUNCH (INVITE-ONLY)		LUNCH BREAK VIP LUNCH (INVITE-ONLY)	
2:00pm – 2:30pm 30 min	VIEW FROM THE TOP: TV & ENTERTAINMENT INDUSTRY DEAL-MAKERS ROUNDTABLE  This panel of leading television and entertainment executives will discuss the future of the video business as it continues to grow and reach new heights. What kind of deals are being done today? How is the business evolving? What does media consolidation mean for the business? What does the future hold?  PANELISTS  Marty Moe, President, Vox Media Tom Christie, Chief Operating Officer, Showtime Networks Christy Tanner, Executive Vice President & General Manager, CBS News Digital Allison Goldberg, SVP & Group Managing Director, WarnerMedia Investments, WarnerMedia Moderator: Ned Sherman, Counsel & Director, Manatt Digital / Founder, Digital Media Wire		content is distributed, license policymakers and legal exper changes will the changes affective.	S. and Europe is poised to nges in decades to how media d, and used. Industry leaders, ts will discuss how the cot artists, rights owners, s, and where the debate goes  Director, Multi-District roperty Group, PC rector, ICE (London) ng Officer, ABKCO Music & ounsel, Government Affairs
2:30pm – 3:00pm 30 min	FIRESIDE CHAT David Gandler, Co-Founder & CEO, FuboTV Interviewer: Jean Ellen Cowgill, GM of TicToc and Global Head of Strategy and Business Development, Bloomberg Digital		FIRESIDE CHAT Merck Mercuridias, CEO, Four Hipgnosis Songs Ltd Nile Rodgers, Grammy Award Songwriter, Musician, and Sir INTERVIEWER: Robert Levine, Author, Freeland	d-Winning Producer, nger
	VIDEO/TV/MOVIES Safra Hall	BRANDS/ADVERTISING Cafe	RIGHTS TECH I Events Hall	RIGHTS TECH II Classrooms A/B
3:00pm – 3:30pm 30 min	THE RISE OF ESPORTS  Competitive gaming tournaments have been packing stadiums and drawing record viewers online for some time, and are increasingly becoming part of the network and cable television mix. What	THE EVOLUTION OF BRANDS, CONTENT, AND MARKETING  Content marketing is essential to building and maintaining a loyal consumer base. Today more than ever, brands need to produce engaging,	What's it Worth? Investing in Rights and Royalties  Leaders from the worlds of finance, startups, and venture capital provide an overview of the M&A and investment climate for rights management companies,	Mixes, Mashups and UGC  Many uses of copyrighted works in mixes, mashups and user-generated content go uncounted and uncompensated. Others never happen because they can't be licensed.

do the next few years look like for the growth of eSports leagues in television broadcast, live event, and online settings? Does eSports need linear broadcasting? Do the television networks need eSports?

#### **PANELISTS**

John Lasker, Vice
President, Digital Media
Programming, ESPN
Seth Ladetsky
SVP, Sales & Head of
Digital Sales Strategy and
Revenue, Turner Sports
David Clevinger, Senior
Director of Product and
Strategy for eSports and
Sports, IBM Watson
Media

Moderator: Daniel Schnapp, Partner, Sheppard Mullin shareable content to connect with consumers. This panel will provide examples of how brands are creating engaging content and building social community and the impact it has on customer relationships and brand loyalty.

#### **PANELISTS**

Zihla Salinas, CEO, **Trailer Park Group** Sarah Stringer, SVP, Head of Innovation, **Carat USA** Soniya Monga, Global Agency Partnerships, **Snap** Jennifer Prenner, Global Head of Marketing, Growth

Head of Marketing, Growth & Engagement, Amazon Fire TV

Brad Spychalski, Creative Strategy Lead, **Pinterest** <u>Moderator</u>: Paul Kontonis, CMO, **WHOSAY**  and discuss the valuation of rights and royalties and their potential as an asset class in their own right.

#### PANELISTS:

Daniel Dewar, Founder, Paperchain Virginie Berger, Managing Partner, DBTHCap

Ventures
Moderator: Sun Jen Yung,
Partner, Head of Digital
Media, Nfluence Partners

This panel will explore how entrepreneurs and developers are tackling some of the most confounding and complex challenges in rights management.

#### PANELISTS:

**Music Group** 

JJ Rosen, EVP of Music Strategy & Industry Relations, **Splice** Jonathan Skogmo, Founder & CEO, **Jukin Media** Noah Becker, President, **AdRev** Rasty Turek, CEO, **Pex** <u>Moderator</u>: Chauncy Jackson, President, **Siri** 

# **PANELS** 3:30pm - 4:00pm 30 min

#### VOICE-ACTIVATED AI FOR MEDIA & ENTERTAINMENT

Voice-activated artificial intelligence (AI) is going beyond telling you the weather and turning on your lights - it's now helping you navigate media and entertainment experiences. What is possible when media and entertainment companies begin to tap the power of voice-activated devices? How are consumers reacting to the new technologies, including Amazon Echo, Google Home and voice-based set-top boxes, consoles and smartphones? What does the future hold for this exciting area of innovation?

#### **PANELISTS**

Chuck Fletcher, Chief Technology Officer, Barbarian Rob Aksman, Chief Strategy Officer & Co-Founder, BrightLine Grady Miller, VP, Strategic Growth, National Research Group Doug Robinson, Founder

#### THE FUTURE OF NEXT GEN OTT AND MONETIZATION

While Netflix continues grow its market share. there are a growing number of video services with programming and business models designed for targeted audiences that are gaining traction. This panel of experts in Over-the-Top (OTT) monetization will discuss monetization strategies being used by successful services today, both subscription based and advertiser supported. What's working and what not? How is programming being designed and rolled out to attract and retain new audiences. What are some of the best strategies for monetizing video content in the OTT ecosystem?

#### **PANELISTS**

Jeff Shultz, Chief Business Officer, **Pluto TV** Thai Randolph, EVP & General Manager, **Laugh Out Loud** Bill Sondheim, President,

#### Show Me the Money: Bringing Transparency to Residuals and Royalty Payments

The music business has its notorious "black box" money problem, but creators and licensors in many rights-based industries lack effective tools to track the money their works generate as it makes its way back upstream. This panel will examine how entrepreneurs, developers, artists and agents are trying to bring greater transparency to the system of accounting and payments.

#### **PANELISTS:**

Danny Anders, CEO &
Founder, ClearTracks
Razi Rais, Subject Matter
Expert (Blockchain),
Microsoft
Cédric Cobban, President
and Founder, PeerTracks
Inc.

Eugene Mopsik, CEO, American Society for Collective Rights Licensing (ASCRL) Moderator: Christopher Kenneally, Director,

### DIY Tools and Financing for Artists

Artists and entrepreneurs discuss how technology is enabling creators to manage and finance their own careers and retain control of their work.

#### **PANELISTS:**

Out.Li.Er

Dae Bogan, CEO &
Founder, TuneRegistry
Cheryl Potts, Founder and
CEO, Cleerkut
Rick Goetz, Marketing
Director, ONErpm
G. Thomas Esmay,
Director of Business
Development,
SingularDTV
Moderator: Georgii
Speakman, Founder,

and CEO, FreshDigitalGroup Moderator: David Berkowitz, Head of	Cinedigm Entertainment Group Moderator: Rick Howe, The iTV Doctor,	Business Development, Copyright Clearance Center	
Marketing, Storyhunter	Interactive TV Today		

4:00pm – 4:30pm 30 min	AFTERNOON BREAK	AFTERNOON BREAK
4:30pm – 5:00pm 30 min	VIEW FROM THE TOP: ORIGINAL VIDEO CONTENT LEADERS ROUNDTABLE  Quality video content is in demand with digital, television and cable networks competing to capture and retain viewers. This panel of industry experts will discuss the formats, genres and storytelling techniques that are in most demand, how competition is driving innovation and creativity and the winning formulas for success.  PANELISTS  Rafi Fine, President and Co-Founder, FBE Daniel Tibbets, President & General Manager, El Rey Network  Evan Shapiro, Founder, eshapTV  Moderator: Sahil Patel, Senior Reporter, Digiday	A.I.: What to Make of Machine-Made Art?  Courts say monkeys can't own copyrights, but what about machines? As artificial intelligence systems increasingly are used to create music, photographs, news articles, and artworks, who or what owns the copyrights? If not that machine then whose creative input controls and how should it be credited? Can an A.I. system join a CMO?  PANELISTS: Christopher Sprigman, Professor, NYU School of Law, Co-Director, Engelberg Center on Innovation Law and Policy Taishi Fukuyama, Co-founder, COO, Amadeus Code Ahmed Elgammal, CEO, Artrendex  Moderator: Ed Klaris
5:00pm – 6:00pm 30 min	FUTURE OF TELEVISION RECEPTION	RIGHTSTECH RECEPTION